Brand/Promotion Title		Initial Quantity Ordered (All items were in house when programs dropped)	Items Ordered as of 1/20/94	Quantity Reordered
Multibrand Telephone				
-Black Phones		5,500	17,566	17,500
-White Phones		5,500	11,558	11,500
Parliament Getaway II				
-Sony Walkman	200	2,000	4,683	7,000
-Wave Clock	40	5,584	3,177	1,550
-Med. Fleece Pullover	110	1,747	649	-
-Large Fleece Pullover	110	1,938	947	50
-X-large Fleece Pullover	110	1,286	1,003	825
-Med.blue long sleeve T	35	1,786	696	-
-Large blue long sleeve T	35	2,037	1,251	700
-X-large blue long sleeve T	35	1,174	1,484	2,100
-Knapsack	75	2,565	874	-
-Lighter	30	12,242	1,908	-
Merit Gettin Away 10/22/93 1/31/94		2.8 buyer share	3 mths.	
-Rand McNally Atlas	20	6,000	5,781	2,000
-Med. Fleece Jacket	75	1,483	2,348	2,000
-Large Fleece Jacket	75	5988 2,588	12,769 5,021	4,000
-X-Large Fleece Jacket	75	1,917	5,400	4,000
-Duffel Bag	60	5,752	3,736	1,000
			22,286	
			+ on order 13,000	
			35,286	
Merit Morning Collection				
Coffee	40			
-Blue Robes	140	2,000	21,330	16,650
-White Robes	140	4,000	14,646	8,600
Merit Mug	30			
*Program has closed 12/31/93 Once all mail is processed, we will need to reorder again.				
Gear & long	HAT			
	Shorts (40)			
	Sweatshirt (79)			
	TIED shorts (30) Sweatshirt (75)			

Brand/Promotion Title		Initial Quantity Ordered (All items were in house when programs dropped)	Items Ordered as of 1/20/94	Quantity Reordered (Items overredeemed at end of program)
V-Wear 1993 closed program		3.5 buyer share		
-Lipstick Lighter	150992	280,265	129,273	
30 -V-Neck T-Shirt	76,356	128,339	51,867	
-Baseball Cap	30,206	43,193	12,987	
-Quilted Belt Bag	(17,882)	36,900	54,782	18,232
-Men's Tie (Lace)	(625)	15,592	16,217	640
-Sunglasses (Black)	28211	68,210	39,999	
-Sunglasses (Brown)*	(8,009)	46,500	54,509	
-Pearl Bracelet	29,087	57,348	28,261	
-Men's Vest	9124	36,868	27,744	
-Backpack	(7498)	14,738	22,236	7,875
-Bike Jacket Small	(2214)	1,055	3,269	2,309
-Bike Jacket Medium	(3012)	5,277	10,289	5,050
-Bike Jacket Large	(10585)	4,156	14,741	10,819
				44925
*We did not need to reorder because we had a substitution clause in catalog.				

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Source: https://www.industrydocuments.ucsf.edu/docs/ltgj0004